

Reporting Period: From 7/1/2014 to 6/30/2015

Department:Airport2/4, 50%Division:Airport-AdministrationObjectivesProgram Name and Number:Airport Administration (7411)Achieved

Program Owner: Hazel Johns

Program Mission: Provide vision and leadership to Airport Department programs to provide the region with a

safe, modern, and convenient gateway to the national air transportation system.

Program Activities:

1. Oversee management of all operating divisions within the Department.

- 2. Implement City policies established by City Administrator and City Council.
- 3. Develop procedures, rules, and regulations for Airport operations.
- **4.** Provide primary staff support to Airport Commission.

√ Status	Proj	ect Objectives		
✓ Complete	1.	$\label{lem:complete} \textbf{Complete update of the Minimum Standards}$	for Aeroi	nautical Activity by October 2014.
Comments: M		Minimum Standards committee approved revised Minimum Standards on 9/30. Airport Commission approved on 10/15. Approved by City Council on 11/18. Conduct an internal review of Department of or eliminate where necessary by December 2	erations,	Minimum Standards committee approved revised Minimum Standards on 9/30. Airport Commission approved on 10/15. Approved by City Council on 11/18. programs, policies, and procedures, and evaluate, add
Comments: M	lid-Yr:	Airport Department Tenant manual, which contains information on security, property maintenance, and other common tenant issues, was completed and distributed to Airport tenants in October 2014. Created a discounted parking rate policy for airline crews not based at the Santa Barbara Airport. Revised badging procedures in September to switch from a two-year expiration period to a one-year expiration period due to the need for recurrent annual security and driver training. Reviewed and revised assigned call signs to duty call signs for Airport Patrol and Cert & Operations divisions; this is a common call sign policy at airports and public safety agencies. Worked with TSA to revise Terminal security escort policy for contractors working in certain areas, resulting in reduced escorts required by Airport staff.	Yr-End:	Conducted a review of Department operations and Airport Tenant manual, which contains information on security, property maintenance, and other common tenant issues.
Status	Mea	asurable Objectives		Metric

✓ UM	Target	Actual	Actual	Actual	Actual	Actual	Year-to-Date
		Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	
				FY2015			
96.5% of Target	t				obje	ectives achieved	1

1. Accomplish 85% of the Department's program objectives.

Percent of Department program

Behind Target

		85%	9%	16	5%	249	6	2	2%	58%		82%
						Previous	FY20	014				
		85%	0%	11	1%	119	%	1.	5%	81%		81%
Comments: Mic	l-Yr:	Calculations	exclude this ob	jective.		Yr-End:	obje	ectives, on	re were 46 le is not re ent achieve	portable d	ue to no fu	ınding.
Status	Mea	asurable Obje	ectives					•	Metri			
Behind Target 95.% of Target	2.	•	east 60% of the on the number	-		es.		rice marke	et Tri-co share	unty regio	n air servic	e market
						FY20			<u>.</u>			
√ UM		Target	Qtr1 Actual		tr2 tual	Mid-Y Actu			tr3 tual	Qtr4 Actual	Vea	r-to-Date
		60%	55%	1	7%	569			4%	66%	i ea	57%
		0070	3370		770	307	70		470	0070		3770
						<u>Previous</u>	FY20)14				
		60%	63%	63	3%	639	6	6.	3%	61%		61%
Comments: Mic	l-Yr:	Loss of Fron	tier lowered av	erage dai	ly	Yr-End:			er lowered Obispo los	_		from
									FY2015	5		
						Qt	r1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	_	er Program N		UM	Targe			Actual	Actual	Actual	Actual	Date
Below Projections	1.	Annual passe	engers		650,00	170,7	99	160,999	331,798	138,346	158,693	628,837
96.7% of Target									revious FY			
					746,00	189,9	987	179,066	369,053	167,670	163,193	699,916
									FY2015			
Status	Oth	or Drogram N	Accurac	UM	Torac	Qt et Act		Qtr2	Mid-Year	•	Qtr4	Year-to- Date
As Projected	2.	er Program N Annual aircra		UIVI	102,00			Actual 24,857	Actual 51,786	Actual 25,890	Actual 26,663	104,339
102.3% of Target		operations fo										
		and general	aviation		<u> </u>		<u></u>		revious FY			
					102,00	28,4	24	24,905	53,329	25,877	27,043	106,249
									FY2015			
Status	O+1-	or Drograms A	Accures	1104	Tour	Qt		Qtr2	Mid-Year	•	Qtr4	Year-to-
Status Exceeds	3.	er Program N Annual tons		UM	1,600	_		Actual 473	Actual 940	Actual 441	Actual 419	Date 1,800
Projections	٠.	, anida tono	or an in eight		2,000	10					113	
112.5% of Target									revious FY			
					2,000	412	2	444	856	436	472	1,764
Comments:	1. _Y	r-End: Loss of	Frontier Airline	es led to d	decrease	d levels o	f pas	sengers ir	n Q3 and Q	4.		



Reporting Period: From 7/1/2014 to 6/30/2015

Department:Airport4/6, 67%Division:Airport-AdministrationObjectivesProgram Name and Number:Business and Property Management (7412, 7414)Achieved

Program Owner: Rebecca Fribley

Program Mission: Manage fixed assets to insure the Airport's economic self-sufficiency, and maintain a

strong financial position through prudent fiscal management practices.

- 1. Manage the Airport's commercial and industrial properties and aviation uses and activities.
- 2. Ensure the Airport's economic self-sufficiency through full use and occupancy of Airport facilities.
- 3. Monitor Airport property leases for compliance.
- **4.** Supervise the accounting and financial management functions of the department.
- 5. Administer the management contract for the public parking facilities at the Airline Terminal.
- 6. Administer the Federal Aviation Administration Airport Improvement Program grants for Airport Capital improvements.

	Pro	ject Objectiv	es						
✓ Complete	1.	Develop spe	ecial event guide	lines for the use	of the Ear	Ovingto	on Airline Term	inal by Septem	ber 30, 2014.
comments: M	id-Yr:		developed in Sep ailable for public 1, 2014.		Yr-End:		nes developed e for public use	-	
✓ Complete	2.	Develop a fr	equent flyer par	king incentive p	rogram by	the end	of second qua	rter.	
		selected the Santa Barba prepared fo Attorney's c implementa March. The rewards pro airline frequeach time th	of the second que company best sera market. A coor submission to office in January, ation of the proge "Thanks Again" ogram enables truent flier miles on hey park, shop a	suited for the intract is being the City with ultimate ram expected in customer avelers to earn r hotel rewards		enables	wards each tin	rn airline frequ	ls program uent flier miles o nop and dine at
tatus	Mea	asurable Obj	ectives				Met	ric	
ehind Target 06.6% of Targe	1. et		line cost per enp 44 based on the				-	ort facility leas per enplaned	_
					FY20)15			
			Qtr1	Qtr2	Mid-Y	ear	Qtr3	Qtr4	
		Target	Actual	Actual	Actu	al	Actual	Actual	Year-to-Date
√ UM									

	Less Than	\$11.44	\$12.07	\$12.05	\$12.06	\$12.74	\$12.03	\$12.20
					Previous FY20	14		
		\$9.75	\$10.34	\$11.07	\$10.70	\$12.69	\$10.71	\$10.81
Comm	nents: Mid	Q2 Enplan	ed passengers: 86 ed passengers: 81 senger count incre	,308		uced Frontier pass anement.	engers increase	e cost per
Status	S	Measurable Ob				Met	tric	
	d of Target % of Target		nnual revenue at ent of commercial		_		carrier and Airlinenue	ne Terminal
					FY2015			
1	UM	Towast	Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Voor to Date
<u>*</u>	UIVI	Target \$9 M	Actual \$2 M	Actual \$2 M	Actual \$5 M	Actual \$2 M	Actual \$2 M	Year-to-Date \$9 M
		الاا ور	Σ ΙVΙ	ΣΖ ΙVΙ	الاا در	Σ ΙVΙ	- ΣΖ IVI	۱۷۱ وچ
					Previous FY20			
		\$9 M	\$2 M	\$3 M	\$5 M	\$2 M	\$2 M	\$9 M
Comm	nents: Mid	l-Yr:			brid	fleet mix has led ges. Also, rental c nger than expecte	ar contracts and	_
Status	s	Measurable Ob	ojectives			Met	tric	
	d of Target % of Target		nnual revenue at ent of general avia		rough effective	e Gen	eral Aviation re	venue
				Otr2	FY2015	O+r2	O+r4	
✓	UM	Target	Qtr1 Actual	Qtr2	FY2015 Mid-Year Actual	Qtr3 Actual	Qtr4	Year-to-Date
✓ ✓	UM	Target \$2 M	Qtr1 Actual \$486,237	7	Mid-Year	Qtr3 Actual \$486,414	Qtr4 Actual \$463,973	Year-to-Date
	UM		Actual	Actual	Mid-Year Actual \$975,139	Actual \$486,414	Actual	1 .
	UM		Actual	Actual	Mid-Year Actual	Actual \$486,414	Actual	1 .
✓		\$2 M	Actual \$486,237	\$488,902	Mid-Year Actual \$975,139 Previous FY20 \$893,119	Actual \$486,414 14 \$383,540	\$463,973 \$463,973 \$437,811	\$2 M
Comm	nents: Mid	\$2 M \$2 M	Actual \$486,237 \$438,990	\$488,902	Mid-Year Actual \$975,139 Previous FY20 \$893,119	Actual \$486,414 14 \$383,540 eased landed weight	\$463,973 \$437,811 thts and fuel floo	\$2 M
Comm Status Behind	nents: Mid	\$2 M \$2 M \$2 M -Yr: Measurable Ok 4. Maintain a	Actual \$486,237 \$438,990	\$488,902 \$454,129 nue at budget ta	Mid-Year Actual \$975,139 Previous FY20 \$893,119 Yr-End: Increase rget through ef	Actual \$486,414 14 \$383,540 eased landed weighted Metals Meta	\$463,973 \$437,811 thts and fuel floo	\$2 M
Comm Status Behind 92.6%	nents: Mid s d Target 6 of Target	\$2 M \$2 M I-Yr: Measurable Ob 4. Maintain a management	\$486,237 \$486,237 \$438,990 Djectives Innual lease reverent of commercial	\$488,902 \$454,129 nue at budget ta industrial asset	Mid-Year Actual \$975,139 Previous FY20 \$893,119 Yr-End: Incre rget through efs. FY2015 Mid-Year	\$486,414 14 \$383,540 eased landed weighter fective Lease	\$463,973 \$463,973 \$437,811 ghts and fuel flootric se revenue Qtr4	\$2 M \$2 M wage.
Comm Status Behind	nents: Mid s d Target	\$2 M -Yr: Measurable Ok 4. Maintain a management	\$486,237 \$486,237 \$438,990 Djectives Innual lease reverent of commercial Qtr1 Actual	\$488,902 \$454,129 Thue at budget taindustrial assets Qtr2 Actual	Mid-Year Actual \$975,139 Previous FY20 \$893,119 Yr-End: Incre rget through ef S. FY2015 Mid-Year Actual	Actual \$486,414 14 \$383,540 eased landed weight fective Lease Qtr3 Actual	\$463,973 \$463,973 \$437,811 thts and fuel floweric se revenue Qtr4 Actual	\$2 M \$2 M wage. Year-to-Date
Comm Status Behind 92.6%	nents: Mid s d Target 6 of Target	\$2 M \$2 M I-Yr: Measurable Ob 4. Maintain a management	\$486,237 \$486,237 \$438,990 Djectives Innual lease reverent of commercial	\$488,902 \$454,129 nue at budget ta industrial asset	Mid-Year Actual \$975,139 Previous FY20 \$893,119 Yr-End: Incre rget through ef S. FY2015 Mid-Year Actual \$2 M	Actual \$486,414 14 \$383,540 eased landed weight Metrockies General Actual \$1 M	\$463,973 \$463,973 \$437,811 ghts and fuel flootric se revenue Qtr4	\$2 M \$2 M wage.
Comm Status Behind 92.6%	nents: Mid s d Target 6 of Target	\$2 M \$2 M I-Yr: Measurable Ob 4. Maintain a management Target \$5 M	\$486,237 \$486,237 \$438,990 Djectives Innual lease reverent of commercial Qtr1 Actual \$1 M	\$488,902 \$488,902 \$454,129 The property of the second sec	Mid-Year Actual \$975,139 Previous FY20 \$893,119 Yr-End: Incre rget through eff. FY2015 Mid-Year Actual \$2 M Previous FY20	Actual \$486,414 14 2383,540 Passed landed weighter Metric Least Qtr3 Actual \$1 M	\$463,973 \$463,973 \$437,811 thts and fuel floweric se revenue Qtr4 Actual \$1 M	\$2 M \$2 M wage. Year-to-Date \$4 M
Comm Status Behind 92.6%	nents: Mid s d Target 6 of Target	\$2 M -Yr: Measurable Ok 4. Maintain a management	\$486,237 \$486,237 \$438,990 Djectives Innual lease reverent of commercial Qtr1 Actual	\$488,902 \$454,129 Thue at budget taindustrial assets Qtr2 Actual	Mid-Year Actual \$975,139 Previous FY20 \$893,119 Yr-End: Incre rget through ef S. FY2015 Mid-Year Actual \$2 M	Actual \$486,414 14 \$383,540 eased landed weight Metrockies General Actual \$1 M	\$463,973 \$463,973 \$437,811 thts and fuel floweric se revenue Qtr4 Actual	\$2 M \$2 M wage. Year-to-Date

						FY2015	5			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-	
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date	
Exceeds	1. Revenue for food and		\$3.25	\$4.21	\$4.32	\$4.26	\$4.49	\$4.27	\$4.31	
Projections	beverage at \$3.25 per				P	revious FY.	2014			
132.6% of Target	enplaned passenger		\$3.25	\$3.98	\$3.81	\$3.90	\$3.82	\$4.07	\$3.93	
			75.25	75.50	75.61			\$4.07	75.95	
						FY2015				
				Qtr1	Qtr2	Mid-Year	•	Qtr4	Year-to-	
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date	
Exceeds Projections	2. Revenue for news and gifts at \$2.15 per		\$2.15	\$2.55	\$2.54	\$2.55	\$2.55	\$2.51	\$2.54	
118.1% of Target					P	revious FY.	2014			
110.170 01 Target	emplanea passenger		\$2.15	\$2.30	\$2.34	\$2.32	\$2.36	\$2.54	\$2.41	
			7	7 - 10 - 1	7 - 10 - 1		-	7 - 10 1	7	
						FY2015		O+::4	V	
Status	Other Program Measures	UM	Target	Qtr1 Actual	Qtr2 Actual	Mid-Year Actual	Qtr3 Actual	Qtr4 Actual	Year-to- Date	
Exceeds	3. Annual number of rental	Olvi	Target 65,955	21,771	19,265	41,036	18,668	21,142	80,846	
Projections	car contracts		03,333		13,203	41,030	10,000	21,172	00,040	
122.6% of Target					<i>P</i>	revious FY.	2014			
			76,400	21,317	18,049	39,366	18,179	19,854	77,399	
						FY2015		,		
				Qtr1	Qtr2	Mid-Year		Qtr4	Year-to-	
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date	
Exceeds	4. Annual Gallons of Avgas	Gallons	192,432	55,696	47,131	102,827	49,714	56,578	209,119	
Projections	aviation fuel sold									
108.7% of Target						revious FY				
			192,432	55,075	48,383	103,458	43,824	57,982	205,264	
						FY2015	5			
				Qtr1	Qtr2	Mid-Year		Qtr4	Year-to-	
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date	
Exceeds	5. Annual Gallons of Jet A	Gallons	3 M	781,867	849,576	2 M	736,158	791,130	3 M	
Projections	aviation fuel sold					revious FY.	201/			
118.4% of Target			2.44	700.002				015 007	2.44	
			3 M	768,082	680,075	1 M	765,778	815,097	3 M	
						FY2015	<u> </u>			
				Qtr1	Qtr2	Mid-Year	•	Qtr4	Year-to-	
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date	
Exceeds	9. Land leased (sq. ft)		5 M	5 M	5 M	5 M	5 M	5 M	5 M	
Projections 102.3% of Target					P	revious FY.	2014			
102.5% Of Target			5 M	5 M	5 M	5 M	5 M	5 M	5 M	
				O+1		FY2015		O+4	Vac: ta	
Status	Other Program Measures	UM	Target	Qtr1 Actual	Qtr2 Actual	Mid-Year Actual	Qtr3 Actual	Qtr4 Actual	Year-to- Date	
Exceeds	10. Land space occupancy	Olvi	98.0%	99.1%	99.2%	99.2%	99.1%	99.3%	99.3%	
Projections	rate		30.070		33.270			33.370		
101.3% of Target					<i></i>	revious FY.	2014			
			98.0%	98.8%	98.4%	98.4%	98.4%	99.5%	99.5%	

						FY2015	<u> </u>		
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	11. Building space leased (sq.		321,023	316,243	309,206	309,206	320,492	322,372	322,372
Projections 100.4% of Target	ft)				P	Previous FY.	2014		
100.470 OF Target			322,655	321,714	303,645	303,645	304,912	303,746	303,746
						FY2015			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	12. Building space		98.0%	96.5%	94.4%	94.4%	98.0%	98.6%	98.6%
Projections 100.6% of Target	occupancy rate				P	Previous FY	2014		
200.070 01 10.80	•		98.0%	97.6%	92.2%	92.2%	93.1%	92.2%	92.2%
						FY2015	<u> </u>		
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Below	13. KWh generated by the		220,000	68,042	37,061	105,103	41,629	60,431	207,163
Projections 94.2% of Target	rental car facility solar PV collection system				P	Previous FY.	2014		
54.270 OF Target	concection system		220,000	69,909	41,179	111,088	46,370	78,117	235,575
Comments:	 Yr-End: Rental car contracts ti Yr-End: Increased fuel sales by Mid-Yr: Two large vacancies: rapproval and vacancy caused 	/ FBOs sig	nificantly e t at 521 Fire	exceed FY1	5 Target.			·	

13. Yr-End: Q4 generation down 23% from previous year. System not generating at optimal level.



Reporting Period: From 7/1/2014 to 6/30/2015

Department: Airport 2/4, 50% Division: Airport-Administration **Objectives**

Program Name and Number: Marketing and Communications (7413) **Achieved**

Program Owner: Lynn Houston

Program Mission: Plan, develop and implement comprehensive marketing and communications strategies to

> increase regional traveler awareness of local air transportation services. Create awareness about the role and benefits of the Airport to the community while fostering media

relations. Provide crisis communication support.

Program Activities:

- 1. Enhance awareness of Airport projects and services while encouraging and maintaining community goodwill through public information, aviation education and economic development activities.
- 2. Develop information for media communications regarding Airport programs and operations.
- 3. Manage outreach programs for aviation education for local students including at-risk youth.
- 4. Plan, develop and coordinate major Airport public events for the completion of capital and special projects.

✓ Status **Project Objectives**

✓ Complete 1. Implement FY 2014-2015 Strategic Marketing Plan to increase awareness of SBA air service.

Comments: Mid-Yr: Strategically placed advertising is running from San Luis Obispo to Ventura County, with an emphasis on Ventura County. The Airport's 30 second award winning commercial was seen on KEYT, Time Warner Cable and in movie theatres throughout Ventura County several times during the last 6 months. Bus advertising is currently running in Santa Barbara, Carpinteria, Ojai, Ventura, Oxnard and Camarillo. Radio advertising airs just before peak travel periods from Ventura County to San Luis Obispo. The Airport works with Visit Santa Barbara and has invested in their home page webiste as well as Visit Santa Barbara Magazine and the The Source, that goes out to all meeting planners. Electronic newspapers like Noozhawk, The Santa Barbara Independent, San Luis Obispo and Ojai Valley News all have ads on the home page of their websites touting flying out of SBA. In December we created a flash mob at the Airport and worked with San Marcos Choir, Santa Barbara Festival Ballet and a gate agent at the Airport who sang opera. It was highly successful and was garnered many accolades and the highest Facebook views to date.

Yr-End: New bus ads running SB to Ventura Cty with Just Fly ad for all non stop destinations. San Luis Obispo to Ventura Cty saw new bus and radio ads encouraging passengers to Just Fly to Seattle on Alaska Airlines for their 2nd flight of the day June 7.

Status **Measurable Objectives** Metric **Behind Target** Provide passenger regional information/services at the Terminal

38.4% of Target Information Center. Number of public inquiries

					FY20	015			
✓	UM	Target	Qtr1 Actual	Qtr2 Actual	Mid-Y Actu	ear	Qtr3 Actual	Qtr4 Actual	Year-to-Date
		8,000	995	663	1,65	8	643	772	3,073
			<u> </u>		Previous	FY2014	1		
		30,000	0	300	300)	1,496	977	2,773
Comm	ents: Mid	overestima Information date is \$8.6	formation Cente 2013- annual tar ted. Current cos n Desk volunteer 6 per person. Estar is \$4.22 per p	get was t of the Visitor program to timated cost for	Yr-End:	1066 p Januna year w	nal Information (persons for the s ary - June. Total vas 3073 costing estions answere	ame time last y number of visit the Airport \$4.	ear from ors for the fiscal
Status		Measurable Ob	jectives				Met	ric	
	l Target of Target	2. Increase aw	areness of Airpo	rt services throu	gh use of	social n	nedia. Num Twit	nber of annual f ter	followers to
			Qtr1		FY20 Mid-Y		Qtr3		
✓	UM	Target	Actual	Qtr2 Actual	Actu		Actual	Qtr4 Actual	Year-to-Date
		3,500	2,825	3,000	3,00	0	3,100	3,228	3,228
					Previous	FY2014	1		<u> </u>
Comm	ents: Mi		p to date inform when a press re	ation for	Yr-End:	Twitte	igh slightly below or will become m cus more on soci	ore effective fo	
Status		Measurable Ob					Met	ric	
	of Target 6 of Target	3. Increase aw		rt services throu	gh use of	social n	nedia. Wee	kly Total Reach	ned on Facebook
					FY20				
✓	UM	Target	Qtr1 Actual	Qtr2 Actual	Mid-Y Actu		Qtr3 Actual	Qtr4 Actual	Year-to-Date
· ·	OIVI	35,000	64,100	58,378	64,10		38,000	54,800	64,100
		,	!				•	<u> </u>	
			<u></u>		<u>Previous</u>	<u> </u>			
Comm	ents: Mid		nd 1819 people i nighest number	were reached in	Yr-End:	postin	ook analytics gav gs will get the m beople which wil	ost attention a	nd reach the

						FY2015			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
As Projected	 Students receiving 		5,000	669	1,357	2,026	1,280	1,439	4,745
94.9% of Target	information through the Aviation Education				P	revious FY2	2014		
	Program via an Airport		4,000	651	1,762	2,413	1,795	1,704	5,912
	Tour of Visit								
						FY2015			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	2. Annual number of news		12	3	4	7	3	5	15
Projections	releases issued					revious FY	2014		
125.% of Target									
			12	3	8	11	4	4	19
						FY2015			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Below	3. Annual visits to Airport		350,000	46,348	43,571	89,919	48,208	50,938	189,065
Projections 54.% of Target	website				P	revious FY2	2014		
54.% Of Target			350,000	92,825	84,560	177,385	90,043	84,360	351,788
Comments:	1. Yr-End: The Santa Barbara Ai of service to the Santa Barba system.								

- 2. Yr-End: Highlights of the year was the award of the Wildlife Hazard Assessment Grant, SBA Surprises
 Passengers with Flash Mob, La Mission Café Opens at SBA, History of Aviation at SBA, Wings of Freedom Tour,
 Santa Barbara Airport Partners with Thanks Again.
- **3.** Mid-Yr: When we updated FlySBA.com at the request of the City, we changed to Google Analytics per the request of the City Webmaster. Google analytics measures visitors differently than our previous analytical company and since that time we have seen a 50% drop in our visitor measurement.

Demographically speaking 52.3% females and 47.7 males visited our website this quarter. We had 59.2% new visitors and 40.8% returning visitors.

Yr-End: Last 2 quarters show an increase in FlySBA.com traffic due to social media engagement for Facebook & Twitter accounts as all posts direct people back to our website. Changes to website measurement led to 50% (see mid-year comments).



Reporting Period: From 7/1/2014 to 6/30/2015

Department:	Airport	7/7, 100%
Division:	Airport-Maintenance	Objectives
Program Name and Number:	Airport Facilities Maintenance (7421, 7422, 7424)	Achieved

Program Owner: Jeff McKee

Program Mission: Provide airport tenants and the public with well maintained facilities and infrastructure

through an efficient and effective facilities maintenance program.

- **1.** Provide 24-hour maintenance service for 54 Airport buildings, as well as Airport water mains, fire hydrants, sewer mains, manholes, and road and parking areas.
- 2. Inspect and maintain one tidal gate to prevent flooding.
- **3.** Maintain landscaped areas at leased properties, roadway medians and Love Park on Airport property, including planting, mowing, weed abatement, and rodent control.
- 4. Maintain Airport buildings, infrastructure and grounds to minimize unit costs.
- **5.** Administer the Storm Water Pollution Prevention Plan as part of the Airport's National Pollution Discharge Elimination System (NPDES) Storm Water Discharge Permit.

System (NI	PDES) Storm Wate	er Discharge Per	mit.					
✓ Status	Proj	ect Objective	es						
✓ Complete	1.	Replace turf	at buildings 333	and 344 with dr	ought tol	erant la	andscaping as a v	water conserva	tion effort.
Comments: Mid	-Yr:	Installation of	complete.		Yr-End:				
✓ Complete	2.	Audit and co	mmunicate land	Iscape maintena	nce contr	actor p	erformance at le	ast six times.	
Comments: Mid	-Yr:	Audits will b selected. No the end of N discuss plan convened in	new contractor egin after new c ew contractor be ovember. One and performand December. Fut site audit inform	ontractor is egan week at meeting to be was ure meetings	Yr-End:	comm the se	wed landscape municated finding cond half of the 6/9 and 6/23.	s to contractor	six times durng
✓ Complete	3.			l charging station	」 n for nass	enger e	lectronic device	s at the Airline	Terminal
_ '					Yr-End:		Tech offic devices		-c
Comments: Mid			<u> </u>		_				
✓ Complete	4.	Prepare a co	mpliance plan fo	or the new Gene	ral Indust _	rial Sto	rm Water Discha	arge Permit.	
Comments: Mid	-Yr:	New permit to develop p	-	Staff is working	Yr-End:		as completed ar deadline.	nd submitted p	rior to the July 1,
Status	Mea	surable Obje	ectives				Met	ric	
Ahead of Target 105.6% of Target		Complete 90	% of all work or	ders by the estal	olished ta			entage of work pleted by targe	
			Qtr1	Qtr2	Mid-Y	ear	Qtr3	Qtr4	
✓ UM		Target	Actual	Actual	Actu	al	Actual	Actual	Year-to-Date
✓		90%	96%	96%	969	6	94%	93%	95%
					Previous	FY2014	1		
		90%	98%	97%	979	6	97%	97%	97%
Comments: Mid	-Yr:				Yr-End:				

Status	Mea	asurable Obj	ectives			Met	ric	
On Target 100.% of Target	2. t		ort storm water device four time	inlets equipped s annually.	with a structura	l storm Stru	ctural BMP dev	vice inspections
					FY2015			
			Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	
✓ UM		Target	Actual	Actual	Actual	Actual	Actual	Year-to-Date
•		4	1	1	2	1	1	4
					Previous FY201	4	· —	
		4	1	1	2	1	1	4
Comments: M	1id-Yr:	Completed 7	7/10/14 and 10/		Yr-End: Comp	leted 1/23/15 an	id 4/27/15.	
		·						
Status	Mea	asurable Obj				Met		
Status On Target 100.% of Target	Mea	Maintain pe		ntract custodial t.	, .		ric ormance audit	s completed
On Target	Mea	Maintain pe	rformance of co rformance audit	t. 	FY2015	leting a Perf	ormance audit	s completed
On Target 100.% of Target	Mea	Maintain pe quarterly pe	rformance of co rformance audit Qtr1	t. Qtr2	FY2015 Mid-Year	leting a Perf Qtr3	ormance audit Qtr4	·
On Target	Mea	Maintain pe	rformance of co rformance audit	t. 	FY2015	leting a Perf	ormance audit	s completed Year-to-Date
On Target 100.% of Target	Mea	Maintain pe quarterly pe Target	rformance of co rformance audit Qtr1 Actual	Qtr2 Actual	FY2015 Mid-Year Actual	Qtr3 Actual	ormance audit Qtr4 Actual	Year-to-Date
On Target 100.% of Target	Mea	Maintain pe quarterly pe Target	rformance of co rformance audit Qtr1 Actual	Qtr2 Actual	FY2015 Mid-Year Actual	Qtr3 Actual	ormance audit Qtr4 Actual	Year-to-Date
On Target 100.% of Target UM	3. t	Maintain pe quarterly pe Target 4 Met with the first quarter quarter to described and a second a second and a second and a second and a second and a second an	rformance of co rformance audit Qtr1 Actual	Qtr2 Actual 1 2 ice during the g the second nce. Spot	FY2015 Mid-Year Actual 1 Previous FY201	Qtr3 Actual 2	Qtr4 Actual 1	Year-to-Date 4

						FY2015			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	1. Total cost per square		\$1.90	\$0.48	\$0.50	\$0.98	\$0.43	\$0.39	\$1.80
Projections 94.7% of Target	foot for building maintenance			·	P	revious FY2	014		
54.770 of Turget	mantenance		\$2.00	\$0.62	\$0.53	\$1.15	\$0.43	\$0.37	\$1.94
				·		FY2015	·		
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	2. Cost per passenger for		\$1.25	\$1.21	\$1.11	\$1.16	\$1.29	\$1.36	\$1.24
Projections 99.2% of Target	airline Terminal custodial services				Р	revious FY2	2014		
			\$0.95	\$1.08	\$0.88	\$0.98	\$1.31	\$1.16	\$1.11
						FY2015			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	3. Work orders completed		3,000	953	781	1,734	643	665	3,042
Projections 101.4% of Target						revious FY2	014		
			3,000	1,043	919	1,962	934	868	3,764
						FY2015			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
As Projected	4. Buildings maintained		56	56	56	56	56	56	56
100.% of Target					Р	revious FY2	014		
			57	56	56	56	56	56	56



Reporting Period: From 7/1/2014 to 6/30/2015

LIFORS							
Department:		Airport				!	5/5, 100%
Division:		Airport-Ma	aintenance			(Objectives
Program Name a	and Number:	Aircraft Op	perations Area M	laintenance (74	123)		Achieved
Program Owner:	:	Pete Conc	epcion				
Program Mission	ı:		Aircraft Operation and effective mair	-	oliance with applionm.	cable regulation	ns, through an
Program Activiti	es:						
ramp), pav	ement markings,	lighting and sign	nage.	·	rea (AOA) pavem		·
			ents relating to ai	rfield grading, r	nowing of safety	areas and rode	nt control.
✓ Status	Project Objectiv						
	1. Update airfi	eid pavement m	arkings to compi	y with new star	ndards and FAA re	commendation	15.
Comments: Mid	_				ral grant funds id	•	
		arkings are being ext grant projec			ings are being inc ect, with construc	_	_
	1 -	n estimated to b		1	ner of 2015.	tion estimated	to begin in
	of 2015.						
Status	Measurable Obj	ectives			Met	ric	
Ahead of Target 105.6% of Target	generated fi	-	perations Area m ty inspections wi e report.			ent of AOA wo	ork orders
		Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	
√ UM	Target	Actual	Actual	Actual	Actual	Actual	Year-to-Date
✓	90%	95%	94%	94%	92%	97%	95%
				Previous FY201	14		
	2004	1					
	90%	92%	92%	92%	92%	91%	92%
Comments: Mid		92%	92%	92% Yr-End:	92%	91%	92%
Comments: Mid			92%		92% Met		92%
	-Yr: Measurable Obj	ectives	92%	Yr-End: blished target d	Met	ric	92% ders completed
Status Ahead of Target	-Yr: Measurable Obj	ectives		Yr-End:	Met	ric	
Status Ahead of Target	-Yr: Measurable Obj	ectives 5% of all work or	ders by the estal	Yr-End: blished target d	Met ates. Pero	r ic cent of work or	
Status Ahead of Target 112.9% of Target	-Yr: Measurable Obj 2. Complete 85	ectives 5% of all work or Qtr1	ders by the estal	Yr-End: blished target d FY2015 Mid-Year	Metates. Pero	ent of work or Qtr4	ders completed
Status Ahead of Target 112.9% of Target	-Yr: Measurable Obj 2. Complete 85	ectives 5% of all work or Qtr1 Actual	Qtr2	Yr-End: blished target d FY2015 Mid-Year Actual	Qtr3 Actual	ent of work or Qtr4 Actual	ders completed Year-to-Date
Status Ahead of Target 112.9% of Target	-Yr: Measurable Obj 2. Complete 85	ectives 5% of all work or Qtr1 Actual	Qtr2	Yr-End: blished target d FY2015 Mid-Year Actual 96%	Qtr3 Actual	ent of work or Qtr4 Actual	ders completed Year-to-Date

Comments: Mid-Yr:

Yr-End:

Status		Mea	surable Obj	ectives				Met	ric	
On Tar	get of Target	3.	Steam clean	the air carrier ra	amp four times a anagement pract	-	s a stor	m water Nun	nber of air carri nings complete	•
						FY20	015			
1	UM		Torgot	Qtr1 Actual	Qtr2	Mid-Y	ear	Qtr3 Actual	Qtr4 Actual	Year-to-Date
•	UIVI		Target 4	1	Actual 1	Actu 2	di	1	1	4
			4						1	4
		<u> </u>				Previous	FY2014	4		
			4	1	1	2		1	1	4
Comm	ents: Mic	l-Yr:	Completed :	7/15/14 and 10/	16/14.	Yr-End:	Comp	leted 1/22/15 ar	nd 4/24/15.	
Status		Mea	surable Obj	ectives				Met	ric	
	of Target 6 of Target		Sweep runways four times annually. FY2015						nber of runway mpleted	sweeping
			FY2015							
				Qtr1	Qtr2	Mid-Y		Qtr3	Qtr4	
√	UM	1	Target	Actual	Actual	Actu	al	Actual	Actual	Year-to-Date
✓			4.0	1.3	0.7	2.0)	1.0	1.3	4.3
						Previous	FY2014	4		
			4.0	1.0	0.7	1.7	7	1.0	1.0	3.7
Comm	ents: Mic		7/10/14, Ru and 8/29/14	unway 15L/15R onway 7/25 comple. During second sweeping Runwar.	oleted 7/3/14 I quarter	Yr-End:	1/29,	ay 7/25 was swe 4/24 and 6/24. ⁻ twice on 1/15 a	The parallel run	
Status		Mea	surable Obj	ectives				Met	ric	
	of Target 6 of Target		Sweep taxiw	ays four times a	nnually.				nber of taxiway Ipleted	sweepings
			- — - — - — -			FY20				
1	UM		Towart	Qtr1 Actual	Qtr2 Actual	Mid-Y Actu		Qtr3 Actual	Qtr4 Actual	Year-to-Date
•	UIVI		Target 4.0	1.0	1.5	2.5		1.0	1.0	4.5
			4.0	1.0				l	1.0	4.5
						<u>Previous</u>		1		
			4.0	1.0	1.0	2.0)	1.0	1.0	4.0
Comm	ents: Mic		7/8/14. Noi 9/23/14. Se	and 11/21. No	ways completed carrier taxiways	Yr-End:	Comp	leted on 2/26/15	5 and 5/27/15.	

							FY2015			
					Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Oth	ner Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	1.	AOA maintenance cost		\$650	\$110	\$166	\$276	\$153	\$121	\$550
Projections 84.6% of Target		per acre					revious FY2	2014		
				\$650	\$168	\$172	\$340	\$94	\$132	\$566
							FY2015			
					Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Oth	ner Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	2.	Number of AOA work		700	249	236	485	237	247	969
Projections 138.4% of Target		orders completed				Р	revious FY2	2014		
2001.7001.10.800				700	212	233	445	230	231	906
							FY2015			
					Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-
Status	Oth	ner Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
Exceeds	3.	Hours devoted to airfield		2,700	728	975	1,703	606	619	2,928
Projections 108.4% of Target		maintenance					revious FY2	2014		



Reporting Period: From 7/1/2014 to 6/30/2015

Department:Airport9/11, 82%Division:Airport-SecurityObjectivesProgram Name and Number:Airport Security (7431)Achieved

Program Owner: Fernando Reynoso

Program Mission: Provide a secure environment for the traveling public, airlines, Airport tenants, and citizens

by providing essential security and law enforcement services in a timely manner and in

compliance with Transportation Security Administration regulations.

Program Activities:

1. Provide Airport Patrol Officers to comply with Transportation Security Administration (TSA) airport security regulations regarding security inspections, security access control and FAA-required Airfield Inspection Program.

2. Provide 24-hour roving security patrol of Airport industrial properties and provide peak hour vehicular traffic control at the Airline Terminal.

✓ Status	Proj	ect Objective	es						
✓ Complete	1.		ll revision of the ninistration (TSA	e Airport Security A) for approval.	Program	by Dece	ember 1, 2014 a	ind submit to T	ransportation
Comments: Mid	-Yr:		eted and submit		Yr-End:	1	ompleted and s al in November		A for review and
✓ Complete	2.	•	ol Officers vis-à-v	y September 30, vis Airport Opera			•		sponsibilities of these two groups
Comments: Mid	-Yr:	staff comple working with	ted in January 2 n Airport Operat	•	Yr-End:	were he	f how the dutie	ees of both div	visions to inform
Status	Mea	asurable Obje	ectives				Met	ric	
On Target 100.% of Target	1.	Respond to 1 minutes.	L00% of calls for	service from sec	urity che	·	within 5 Perc min	ent of respons utes	es within 5
			Qtr1	Qtr2	Mid-Y		Otr3	Qtr4	
✓ UM		Target	Actual	Actual	Actu		Actual	Actual	Year-to-Date
		100%	100%	0%	100	%	100%	100%	100%
					Previous	FY2014			
		100%	100%	100%	100	%	100%	100%	100%
Comments: Mid	-Yr:	responses in	2 responses in Q Q-2 and 9 responsity Checkpoint	onse in Q3 to	Yr-End:		vere 18 respons 5 minutes.	ses in FY 15 all o	of which were

Status		Measurable Obj	jectives			Met	ric	
On Target 100.% of Ta	arget				persons in most horized person b		ent of respons utes	es within 5
					FY2015		. — . — . — . — .	
√ UN	/ 1	Target	Qtr1 Actual	Qtr2 Actual	Mid-Year Actual	Qtr3 Actual	Qtr4 Actual	Year-to-Date
✓		100%	100%	0%	100%	100%	100%	100%
				1	Previous FY2014	1		
		100%					100%	100%
Comments	: Mid	1.	1 report of and une most sensitive n Q-2 and one in	security during		were three responsible 5 minutes	onses in FY15 a	all of which were
Status		Measurable Ob	jectives			Met	ric	
Ahead of Tail 101.9% of Tail 1	_		•	t perimeter inspe	ections required I FY2015	oy TSA Perc	ent of inspection	ons completed
√ UN	/1	Target	Qtr1 Actual	Qtr2 Actual	Mid-Year Actual	Qtr3 Actual	Qtr4 Actual	Year-to-Date
✓		100.0%	101.6%	100.0%	100.8%	101.1%	104.9%	101.9%
					Previous FY2014	1		
		100.0%	100.0%	100.0%	100.0%	101.1%	101.1%	100.5%
Comments	: Mid	I-Yr: In Q3 office perimeter i inspections	nspection out of	•		5 officer comple tions out of 730	•	•
Status		Measurable Ob	jectives		_	Met	ric	
On Target 100.% of Ta	arget	4. Respond to operations	-	of unauthorized	persons in the a	ir Perc	ent of respons	e
					FY2015		. — . — . — . — .	
✓ UN	A	Target	Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Voor to Data
<u>, ok</u>	<u>/I</u>	Target 100%	Actual 100%	Actual 0%	Actual 100%	Actual 0%	Actual 0%	Year-to-Date
				1	Previous FY2014			
		100%			7.10000377201	<u></u>		
Comments	: Mid	1.	1 report of and une Air Operation none in Q-2 and	s Area (AOA)		was one respons hroized person i	•	

Status	Meas	surable Obje	ectives			Met	ric	
Ahead of Target 100.6% of Targe		Respond to 9 15 minutes.	99% of non-eme	ergency calls on t	he airport prope	•	cent of response utes	es within 15
					FY2015			
		- — - — - — - — -	Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	
✓ UM		Target	Actual	Actual	Actual	Actual	Actual	Year-to-Date
✓ Less Than		99.0%	99.3%	99.0%	99.2%	99.4%	100.8%	99.6%
					Previous FY2014	!		
		99.0%	99.4%	99.7%	99.6%	99.7%	99.7%	99.6%
Comments: Mi	6	emergency o	responded to 9 calls within 15 m	ninutes out of		5 Officers respo		
Status		surable Obje			_	Met	tric	
Ahead of Target .17.3% of Targe		Complete th	ime.	mber of daily airli	FY2015		cent inspection	s completed
√ UM		Target	Qtr1 Actual	Qtr2 Actual	Mid-Year Actual	Qtr3 Actual	Qtr4 Actual	Year-to-Date
✓		85.0%	100.0%	100.0%	100.0%	98.9%	100.0%	99.7%
								-
					D : 51/2044			
		05.00/			Previous FY2014		100.00/	05.60/
	\ <u></u>	85.0%	88.0%	97.8%	92.9%	96.7%	100.0%	95.6%
Comments: Mi	id-Yr:	Q3: Officers	completed the staily airline term	97.8%	92.9% Yr-End: In FY 1	96.7% 5 officers comp	leted the sched	
	id-Yr: (Q3: Officers number of d on 89 out of surable Obje	completed the staily airline term f 90 days.	97.8% scheduled ninal inspections	92.9% Yr-End: In FY 1 daily a	96.7% 5 officers complirline terminal in	leted the sched	uled number of
Comments: Mi Status Ahead of Target 111.1% of Targe	id-Yr: (Q3: Officers number of d on 89 out of surable Obje Complete th	completed the staily airline term f 90 days.	97.8% scheduled ninal inspections mber of daily Sec	92.9% Yr-End: In FY 1 daily a	96.7% 5 officers complirline terminal in	leted the sched	uled number of 64 out 365 days.
Status Ahead of Target 111.1% of Targe	Meas t 7. (Q3: Officers number of d on 89 out of surable Obje Complete th Area ramp in	completed the state of the stat	97.8% scheduled ninal inspections mber of daily Sec of the time.	92.9% Yr-End: In FY 1 daily a urity Identification FY2015 Mid-Year	96.7% 5 officers complirline terminal in Meton Display Pero	leted the sched enspections on 36 cric cent of inspection Qtr4	uled number of 64 out 365 days.
tatus head of Target 11.1% of Targe ✓ UM	Meast 7. Cet	Q3: Officers number of d on 89 out of surable Obje Complete th Area ramp ir	completed the state of the stat	97.8% scheduled ninal inspections mber of daily Sec of the time. Qtr2 Actual	92.9% Yr-End: In FY 1 daily a urity Identification FY2015 Mid-Year Actual	96.7% 5 officers complirline terminal in Met on Display Pero Qtr3 Actual	leted the sched respections on 36 cric cent of inspection Qtr4 Actual	uled number of 64 out 365 days. ons completed Year-to-Date
tatus head of Target 11.1% of Targe √ UM	Meast 7. Cet	Q3: Officers number of d on 89 out of surable Obje Complete th Area ramp in	completed the state of the stat	97.8% scheduled ninal inspections mber of daily Sec of the time.	92.9% Yr-End: In FY 1 daily a urity Identification FY2015 Mid-Year	96.7% 5 officers complirline terminal in Meton Display Pero	leted the sched enspections on 36 cric cent of inspection Qtr4	uled number of 64 out 365 days.
tatus head of Target 11.1% of Targe ✓ UM	Meast 7. Cet	Q3: Officers number of d on 89 out of surable Obje Complete th Area ramp ir	completed the state of the stat	97.8% scheduled hinal inspections mber of daily Sec of the time. Qtr2 Actual 100.0%	92.9% Yr-End: In FY 1 daily a urity Identification FY2015 Mid-Year Actual	96.7% 5 officers complirline terminal in Meton Display Percon Qtr3 Actual	leted the sched respections on 36 cric cent of inspection Qtr4 Actual	uled number of 64 out 365 days. ons completed Year-to-Date
Status Ahead of Target 111.1% of Targe	Meas t 7. Cet	Q3: Officers number of d on 89 out of surable Obje Complete th Area ramp ir	completed the state of the stat	97.8% scheduled hinal inspections mber of daily Sec of the time. Qtr2 Actual 100.0%	92.9% Yr-End: In FY 1 daily a urity Identification FY2015 Mid-Year Actual 100.0%	96.7% 5 officers complirline terminal in Meton Display Percon Qtr3 Actual	leted the sched respections on 36 cric cent of inspection Qtr4 Actual	uled number of 64 out 365 days. ons completed Year-to-Date

Status	Me	asurable Obj	ectives				Met	ric		
Behind Target 78.4% of Target	8.	Complete al the time.	l of the daily sch	eduled checks o	f AOA pat	rol poir	of A	ent of days who OA patrol point pleted		
					FY2	015				
√ UM		Target	Qtr1 Actual	Qtr2 Actual	Mid-Y Actu		Qtr3 Actual	Qtr4 Actual	Year-to-Date	
		85.0%	48.9%	50.0%	49.5	%	72.2%	95.6%	66.6%	
					Previous	FY2014	1			
		85.0%	20.7%	23.9%	22.3	1%	20.0%	25.3%	22.5%	
Comments: Mid	d-Yr:	number of cout of 184 d Q3: Officer of	laily AOA Patrol lays. completed the so laily AOA Patrol	Points on 91 cheduled	Yr-End:	daily A	.5 officer comple AOA patrols on 2 g resulted in less	43 out of 365 d	ays. Low	
Status	Me	asurable Obj	ectives				Met	ric		
Behind Target 96.% of Target	9.	Complete the time.	e daily schedule	d checks of non-	AOA patr	ol point	of n	ent of days who on-AOA patrol p pleted		
					FY2	015				
√ UM		Target	Qtr1 Actual	Qtr2 Actual	Mid-Y Actu		Qtr3 Actual	Qtr4 Actual	Year-to-Date	
☐ Days		85.0%	69.6%	76.1%	72.8	3%	85.6%	95.6%	81.6%	
					Previous	FY2014	1			
		85.0%	21.7%	30.4%	26.0)%	18.9%	18.7%	22.5%	
Comments: Mid	d-Yr:	number of of 134 out of 1 Q3: Officer of	laily Non-AOA Pa 84 days. completed the so laily AOA Patrol	atrol Points on cheduled	Yr-End:	daily N	.5 officer comple Non-AOA patrols g resulted in less	on 298 out of 3	365 days. Low	

Citatus							FY2015			
Target					Qtr1	Qtr2		Qtr3	Qtr4	Year-to-
Projections Previous FY2014 140 23 15 38 9 43 90 90 90 90 90 90 90 9	Status		UM	Target						
140 23	Exceeds	3. Emergency calls received		75	24	14	38	11	14	63
140 23 15 38 9 43 90	-					P	revious FY2	2014		
Status Other Program Measures UM Target Actual	04.70 Of Target			140	23	15	38	9	43	90
Status Other Program Measures UM Target Actual							FY2015			
A					Qtr1	Qtr2			Qtr4	Year-to-
Projections Received Receiv	Status	Other Program Measures	UM	Target		Actual	Actual			Date
	Exceeds			4,900	1,056	907	1,963	933	1,060	3,956
4,900 1,296 1,176 2,472 1,049 1,175 4,696	_	received				P	revious FY2	2014		
Color Colo	80.7% Of Target			4.900	1.296		1		1.175	4.696
Status Other Program Measures UM Target Actual				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, -			,	,,,,,,
Status Other Program Measures UM Target Actual Actual Actual Actual Actual Date					Otr1	Otr2			Otr4	Year-to-
Second Security Identification Display Area ramp inspections Security Identification Security Identification Display Area ramp inspections Security Identification Security Identification Security Identification Display Area ramp inspections Security Identification	Status	Other Program Measures	UM	Target						
127.3% of Target	Exceeds	5. Terminal building				1,596				i
South Status Other Program Measures UM Target Actual	_				<u>'</u>	P	revious FY2	2014		
Status	127.3% Of Target			5,000	1,278				1,467	5,490
Status				·			FY2015			
Exceeds 6. Security Identification Display Area ramp inspections 6,500 1,843 1,769 3,612 1,726 1,772 7,110					Qtr1	Qtr2			Qtr4	Year-to-
Display Area ramp inspections Display Area ratual Actual	Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date
109.4% of Target inspections	Exceeds			6,500	1,843	1,769	3,612	1,726	1,772	7,110
6,500 1,581 1,623 3,204 1,602 1,700 6,506	-				<u> </u>	P	revious FY2	2014		
Comparison Com	109.4% of Target	inspections		6.500	1.581				1.700	6.506
Color Colo				7,000	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,	
Status Other Program Measures UM Target Actual Actual Actual Actual Actual Actual Actual Actual Actual Date					Otr1	Otr2			Otr4	Year-to-
2,000 598 651 1,249 810 966 3,025	Status	Other Program Measures	UM	Target						
151.3% of Target 2,000 491 503 994 468 513 1,975	Exceeds			1						i
2,000 491 503 994 468 513 1,975	Projections				<u>'</u>	P	revious FY2	2014		
Color Colo	151.3% of Target			2 000	<u>191</u>				513	1 975
Comparison Com				2,000	,51	303			313	1,373
Status Other Program Measures UM Target Actual Actual Actual Actual Actual Actual Actual Date						O+r2			O+r4	Voor to
Status	Status	Other Program Measures	UM	Target						
Projections 197.4% of Target Projections 197.4% of Target 2,000 490 509 999 460 488 1,947 Control of Target Status Other Program Measures Exceeds Projections 71.1% of Target Target Target Actual A	Exceeds		U							
2,000 490 509 999 460 488 1,947 FY2015 Other Program Measures Exceeds Projections 71.1% of Target 2,000 490 509 999 460 488 1,947 Otr1 Otr2 Mid-Year Otr3 Otr4 Year-to-Actual Actual Actual Actual Actual Actual Date 45 2 10 12 4 16 32 Previous FY2014 70 11 11 22 11 11 44	Projections	Patrol checkpoints								
Status Other Program Measures UM Target Actual Actual Actual Actual Actual Date Exceeds 9. Number of notices issued for security violations 71.1% of Target 70 11 11 22 11 11 44	197.4% of Target									
Status Other Program Measures UM Target Actual Actual Actual Actual Actual Actual Date Exceeds 9. Number of notices issued for security violations 71.1% of Target 70 11 11 22 11 11 44				2,000	490	509	999	460	488	1,947
Status Other Program Measures UM Target Actual Actual Actual Actual Actual Date Exceeds 9. Number of notices issued for security violations 71.1% of Target					:					
Exceeds Projections 71.1% of Target 9. Number of notices issued for security violations 45 2 10 12 4 16 32 Previous FY2014 70 11 11 22 11 11 44	Status	Other Bregram Measures	LINA	Target						
Projections for security violations 71.1% of Target 70			UIVI	1						
70 11 11 22 11 11 44	Projections									
	71.1% of Target									
Comments: 9. Yr-End: Performed outreach to stakeholders to bring down number of security violations.				70	11	11	22	11	11	44
, , , , , , , , , , , , , , , , , , , ,	Comments:	9. Yr-End: Performed outreach t	o stakeho	olders to bri	ng down n	umber of	security vio	lations.		



Reporting Period: From 7/1/2014 to 6/30/2015

Department:Airport8/8, 100%Division:Airport-Cert & OperationsObjectivesProgram Name and Number:Airport Certification and Operations (7441, 7442)Achieved

Program Owner: Tracy Lincoln

Program Mission: Operate Airport pursuant to safety guidelines as outlined in Federal Aviation Regulation

(FAR) Part 139 and Transportation Security Regulation Part 1542, and minimize noise impacts of Airport operations on the communities surrounding the Airport, by promoting

noise abatement procedures.

- **1.** Assure compliance with Federal Aviation Administration airport certification mandates which govern airports served by commercial air carriers.
- **2.** Provide emergency planning and response which includes Aircraft Rescue and Firefighting (ARFF) services and other safety requirements.
- **3.** Minimize adverse impacts of aircraft noise on communities around the Airport through pilot education and other noise abatement programs.
- **4.** Administer the Storm Water Pollution Prevention Plan as part of the Airport's National Pollution Discharge Elimination System (NPDES) Storm Water Discharge Permit.

✓ Status	Proj	ject Objective	es						
✓ Complete	1.	Conduct tab	letop exercise of	f emergency plar	n by Nover	mber 1, 2	2014.		
Comments: N	Vlid-Yr:	Tabletop exe	ercise completed	d October 29,	Yr-End:	Tableto	p exercise com	pleted October	29, 2014.
		2014.							
✓ Complete	2.	Review and	update credentia	aling office back	ground che	eck data	base by Septer	nber 30, 2014.	
Comments: N	Mid-Yr:	Completed r		ed invalid users		Comple databas		purged invalid	users from the
Status	Mea	asurable Obje	ectives				Met	ric	
On Target 102.1% of Targ			afe Airport by a ation inspection	chieving 90% coı	mpliance o	on the ar	nnual Perc	ent complianc	e achieved
			. — . — . — . — . —		FY20	015			
			Qtr1	Qtr2	Mid-Y	ear	Qtr3	Qtr4	
√ UM		Target	Qtr1 Actual	Qtr2 Actual		ear	Qtr3 Actual	Qtr4 Actual	Year-to-Date
		Target	•	•	Mid-Y	ear al		•	Year-to-Date
√ UM			Actual	Actual	Mid-Yo Actu	ear al	Actual	Actual	1
√ UM			Actual	Actual	Mid-Yo Actu	ear al	Actual	Actual	1

Status	Measurable Obj	ectives			Met	ric	
Ahead of Target 108.3% of Target		onthly tests of Air	rport Emergenc	y Notification Syst	em. Test	s conducted	
		Qtr1	Qtr2	FY2015 Mid-Year	Qtr3	Qtr4	. — . — . — . — . —
✓ UM	Target	Actual	Actual	Actual	Actual	Actual	Year-to-Date
✓	12	3	4	7	3	3	13
				Previous FY2014	· · · · · · · · · · · · · · · · · · ·	. — . — . — . — .	
	12	1	3	4	3	3	10
Comments: Mic	i-Yr:			Yr-End: Implen		otification syste	em for incident
Status	Measurable Obj	ectives			Met	ric	
On Target .00.% of Target ✓ UM	•	100% of periodic ion (FAA) requireQtr1 Actual	• .	ponse drills withir ters. FY2015 Mid-Year Actual	Perderal Perd Qtr3	ent completed Qtr4 Actual	Year-to-Date
✓	100%	100%	100%	100%	100%	100%	100%
<u>v</u>	10070	10070	10070		-	10070	10070
	1000/	4000/	1000/	Previous FY2014		1000/	4000/
	100%	100%	100%	100%	100%	100%	100%
Comments: Mic				Yr-End:			
Status On Target	Measurable Obj 4. Submit 85%	of airport identi		applications to the		ric ent submitted	
Status	Measurable Obj 4. Submit 85%	of airport identi vetting process			Percompleted		
Status On Target 117.6% of Target	4. Submit 85% appropriate application.	of airport identi vetting process Qtr1	within 48 hours Qtr2	applications to the of receiving the confidence of FY2015 Mid-Year	Percompleted Qtr3	ent submitted Qtr4	
Status On Target .17.6% of Target ✓ UM	Measurable Obj 4. Submit 85% appropriate application. Target	of airport identi vetting process Qtr1 Actual	Qtr2 Actual	epplications to the of receiving the contract of FY2015 Mid-Year Actual	Percompleted Qtr3 Actual	ent submitted Qtr4 Actual	1
Status On Target 117.6% of Target ✓ UM	4. Submit 85% appropriate application.	of airport identi vetting process Qtr1	within 48 hours Qtr2	FY2015 Mid-Year Actual	Ompleted Qtr3 Actual 100%	ent submitted Qtr4	Year-to-Date
Status On Target 117.6% of Target ✓ UM	Measurable Obj 4. Submit 85% appropriate application. Target 85%	Of airport identi vetting process Qtr1 Actual 100%	Qtr2 Actual	FY2015 Mid-Year Actual 100% Previous FY2014	Qtr3 Actual	Qtr4 Actual	100%
Status On Target 117.6% of Target	Measurable Obj 4. Submit 85% appropriate application. Target 85% 100%	of airport identi vetting process Qtr1 Actual	Qtr2 Actual	FY2015 Mid-Year Actual	Ompleted Qtr3 Actual 100%	ent submitted Qtr4 Actual	Year-to-Date 100%

Status	Mea	asurable Obje	ectives				Met	ric	
On Target 100.% of Target	5.	Host at least	4 Noise Abatem	nent Committee	meetings.		Num	ber of meeting	gs hosted
					FY20	15			
			Qtr1	Qtr2	Mid-Ye	ear	Qtr3	Qtr4	. — . — . — . — . — .
✓ UM	_	Target	Actual	Actual	Actua	al .	Actual	Actual	Year-to-Date
✓		4	1	0	1		1	2	4
					Previous I	Y2014			
		4	1	0	1		1	2	4
Comments: Mid	d-Yr:	holidays and preventing s monitoring/ running repo conducted in	neeting cancelled I computer syste taff from access flight tracking sy orts. Make-up n n Q3. conducted I regular meetin	em issues ling noise vstem and neeting will be I make up	Yr-End:				
Status	Mea	asurable Obje	ectives				Met	ric	
On Target 100.% of Target	6.	•		ers who failed to hich a noise com		ulted.	e Perc	ent notified	
			Qtr1	Qtr2	Mid-Ye		Qtr3	Qtr4	. — . — . — . — . — .
✓ UM		Target	Actual	Actual	Actua	al	Actual	Actual	Year-to-Date
✓		100%	100%	100%	100%	6	100%	100%	100%
					Previous I	Y2014			
		100%	100%	100%	100%	6	100%	100%	100%
Comments: Mid	d-Yr:	system isues noise monito staff was no	both short staff resulting in inal oring/flight track t able to researd aplaints to deter	bility to access king system, the majority		Contact email.	s made to aircr	aft operators v	ia phone and

						FY2015					
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date		
Exceeds Projections	1. Access Control system alarms		108,000	22,520	22,328	44,848	21,816	30,313	96,977		
89.8% of Target	alaitiis		Previous FY2014								
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date		
Below Projections	2. Noise complaints received		300 233 178 411 233 339 983								
327.7% of Target			Previous FY2014								
			275	196	83	279	104	108	492		
			FY2015								
_			_	Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date		
Below Projections	3. Airfield safety inspections		1,150	278	282	560	261	254	1,075		
93.5% of Target			Previous FY2014								
					::	FY2015					
Chahara	Other Brazilan Massilla	1104	Tawast	Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
As Projected	Other Program Measures4. Security badges issued	UM	1,000	Actual 211	Actual 235	Actual 446	Actual 310	Actual 285	Date 1,041		
104.1% of Target	. •		1,000 211 233 440 310 203 1,041								
			Previous FY2014								
			500	147	139	286	215	123	624		
			FY2015								
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date		
Exceeds	5. Total ARFF emergency		35	7	6	13	5	5	23		
Projections 65.7% of Target	responses		Previous FY2014								
03.770 OF Target			50	8	8	16	14	18	48		
		FY201						5			
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date		
Exceeds	6. Total training hours for		350	40	120	160	1223	410	1793		
Projections	Security Operations t Center staff		Previous FY2014								
512.3% of Target			575	116	79	195	36	86	378		
Comments:	1. Vir Field OA elevera up due to testing and installation of new coffusion output										
	Yr-End: Q4 alarms up due to testing and installation of new software system.										
	2. Yr-End: Helicopter operations, larger aircraft on general aviation runways, and 3 frequent callers resulted in significant increase in complaints.										
	5. Mid-Yr: 1 aircraft response and 1 medical response										
	J. Mila-11. I allicialit response and I medical response										

6. Mid-Yr: New employees training entire shifts, resulting in significant increase in Q2. Yr-End: New employees training entire shifts, resulted in significant hours in Q3 an Q4.



Reporting Period: From 7/1/2014 to 6/30/2015

Department:Airport6/8, 75%Division:Airport-Capital SupportObjectivesProgram Name and Number:Airport Facility Planning and Development (7451)Achieved

Program Owner: Owen Thomas, Andrew Bermond

Program Mission: Plan, design, permit and construct buildings and infrastructure in a timely and cost-

effective manner to provide the region with a safe, modern, and convenient airport.

- 1. Prepare and implement long-range land-use plan and policies.
- 2. Implement the Airport's Capital Improvement Program (CIP).
- **3.** Provide engineering and other technical services for project design and construction, including cost estimating, to support the preparation of FAA grant applications.
- 4. Obtain all necessary project permits and procure all reports and studies necessary for project approvals.
- **5.** Coordinate with regulatory agencies including negotiating project conditions.
- **6.** Maintain compliance with environmental regulations and project conditions.

✓ Status Proj	ject Objectives	-							
Complete1.	∆ ward for the RW15L-33R Pavement Rehabili	tation pro	oject by Sept 1, 2014.						
Comments: Mid-Yr:	Contract awarded to Granite Construction on August 5, 2014.	Yr-End:	Contract awarded to Granite Construction on August 5, 2014.						
CompleteComplete	Complete construction of the RW15L-33R Pavement Rehabilitation project by February 15, 2015.								
Comments: Mid-Yr:	Construction is going well with 98% of the work completed by December 31, 2014	Yr-End:	The construction contract was completed by the Contractor on Jan 24, 2015						
Complete 3. Complete design and secure bids for the Airfield Lighting Rehabilitation project by June 1, 2015.									
Comments: Mid-Yr:	Design is proceeding as expected and on schedule. Several new items of work have been added to the scope of work to address critical airfield issues. Staff will be seeking Council approval of an increase in the consultant's fee amount on Jan 13, 2015	Yr-End:	Bids for the project were received on April 7, 2015.						
✓ Complete 4.	Complete 4. Elentify and propose a Goleta Slough Mouth management strategy by December 2014.								
Comments: Mid-Yr:	Strategy proposed to FAA in November 2014. A biological impact of the strategy, as required by the US Fish and Wildlife Service and National Marine Fisheries Service, is currently underway.	Yr-End:	Strategy identified and proposed to the Goleta Slough Management Committee. Biological Technical Report prepared. Draft Biological Assessment underway.						
☐ Not 5. Completed	Prepare a Draft Environmental Impact Report	t for the A	sirport Master Plan by December 2014.						
Comments: Mid-Yr:	Administrative report completed except for historic structures report and traffic study. Scheduling issues and an unanticipated resubmittal to Historic Landmarks Commission delayed the inclusion of the historic structures report until January. Awaiting comments from the City of Goleta on the traffic study.	Yr-End:	The traffic analysis was shared with the City of Goleta and their comments were received in February. Addressing their comments required hiring Goleta's traffic modeling firm. The revised traffic study will be included in the Draft EIR in September.						

Status	Mea	surable Ob	jectives				N	/letric						
On Target 100.% of Target			0% compliance w levelopment, env	-	-	-		ercent of complia onditions	nce with permit					
		FY2015												
			Qtr1	Qtr2	Mid-Year		Qtr3	Qtr4						
√ UM		Target	Actual	Actual	Actu	al	Actual	Actual	Year-to-Date					
✓		100%	100%	100%	100	%	100%	100%	100%					
		Previous FY2014												
		100%	100%	100%	100	%	100%	100%	100%					
Comments: Mic	d-Yr:	r:		·	Yr-End:									
Status	Measurable Objectives Metric													
Ahead of Target 35.6% of Target		Achieve total annual construction contract bid aver the total engineer's estimates for the preliminary definition.			_	gn pack	kages. c	Percent difference between construction contract bids and the total engineer's estimates for preliminary design						
,			Qtr1 Qtr2		Mid-Year Qtr3			Qtr4						
✓ UM		Target Actual Ac		Actual	Actu	ual Actual		Actual	Year-to-Date					
✓ Less Than		10.00% 8.00% 8.00%					0% 0.50% 3.56%							
		Previous FY2014												
		10.00%	-5.00%						-5.00%					
Comments: Mi		engineer's	/15L-33R were 8. estimates. Bids fo oject will be due	or the Airfield	Yr-End: Bids for Airfield Lighting Project were 0.5% less than the Engineer's Estimate. Combining both projects and including total amounts for each, the year end figure is 3.56 % change for actual average bid amount to Engineer's Estimate.									
Status	Mea	leasurable Objectives Metric												
Behind Target 142.9% of Targe	3.	Construction contract change orders on capital improvement projects to less than or equal to 7% of the total value of construction contracts awarded. Construction contract change orders on orders as a percentage of the total value of construction contracts awarded												
	FY2015													
√ UM		Target	Qtr1 Actual	Qtr2 Actual	Mid-Y Actu		Qtr3	Qtr4 Actual	Year-to-Date					
Less Than			Actual	5.0%	5.09			Actual	10.0%					
	<u> </u>				Previous	FY2014								
		7.0%		-2.5%			-7.0%		-4.5%					
Comments: Mi		Change orders for the Runway 15R-33L Pavement Rehabilitation Project are running at about 5% at the end of Q2			Yr-End: While the target was not techinically met, because this project was funded by a FAA grant and there was a positive balance when the contract work was completed, extra work was added to the contract to utilized the remaining grant funds.									

			FY2015								
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date		
Exceeds Projections 22.7% of Target	 Total estimated value of projects in active design and construction 		\$6 M	\$14 M	\$14 M	\$14 M	\$1 M	\$1 M	\$1 M		
			Previous FY2014								
			\$10 M	\$9 M	\$9 M	\$9 M	\$8 M	\$7 M	\$9 M		
			FY2015								
				Qtr1	Qtr2	Mid-Year	Qtr3	Qtr4	Year-to-		
Status	Other Program Measures	UM	Target	Actual	Actual	Actual	Actual	Actual	Date		
As Projected 100.% of Target	Total number of projects under active planning, design, construction, and monitoring.		6	8	8	8	6	6	6		
				Previous FY2014							
			8	9	9	9	8	7	9		
Comments:	1. Mid-Yr: Increase in value of projects under design and construction due to the addition of 6100 Hollister Ave. development project.										
	Yr-End: Street maintenance projects were removed from the 3rd and 4th quarter workload so the total value										

- decreased by \$150,000.
- 2. Yr-End: Street maintenance projects were removed from the 3rd and 4th quarter workload so the total number of projects worked on was reduced by 2.